## **Email Marketing**

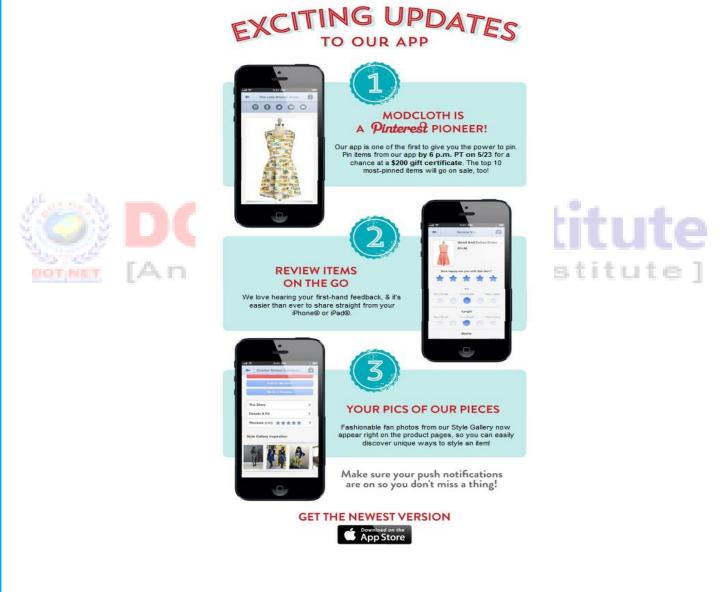


# Lesson no. 2: Types of Email Marketing

### **1. TYPES OF EMAIL MARKETING**

#### a) OPT-IN EMAIL:

Opt-in email is any commercial email sent to people who have specifically signed up to receive it. Permission, in this respect, is clear-cut. If you have a list based on people who have signed up to receive emails about travel in general but not your travel agency, it doesn't qualify as specific permission.





### b) BULK EMAIL SPAM:

Spam is any email sent for commercial purposes without permission from the receiver. This means that if you're sending emails to your friends, family and colleagues, it does not qualify as spam. However, if you're sending a batch of emails to people who never asked to receive them from you, promoting your latest line of shaving products, you're most definitely sending spam.

